



# **Important Notices**



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#### Summary Information Only; Material Assumptions Continue to Apply

This document contains a summary of information about BCI and the Mardie Project's feasibility study that is current as at the date of this document unless otherwise stated, the information in this document is general in nature and does not contain all the information which a prospective investor may require in evaluating a possible investment in BCI or that would be required in a prospectus or a product disclosure statement prepared in accordance with the *Corporations Act 2001* (Cth) ("Corporations Act") or the securities laws of any other jurisdiction. It should be read solely in conjunction with the information provided to ASX. For further information regarding BCI's feasibility study and subsequent optimisation results, recipients should refer to BCI's ASX announcement titled "Feasibility Study Confirms World Class Opportunity" dated 1 July 2020 and "Mardie Optimisation Results: Increased Production and Improved Economics" dated 21 April 2021. BCI confirms that all material assumptions and technical parameters that underpin the production targets and forecast financial information in those announcements continue to apply (as applicable) and have not materially changed.

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This document contains forward-looking statements. These forward-looking statements are based on BCl's current expectations and beliefs concerning future events at the date of this document, and are expressed in good faith for general guide only and should not be relied upon as an indication or guarantee of future performance. BCl believes it has reasonable grounds for making the forward-looking statements. However, forward-looking statements relate to future events and expectations and as such are subject to known and unknown risks, and significant uncertainties and other factors, many of which are outside the control of BCl. Actual results may differ materially from future results expressed or implied by such forward-looking statements. None of BCl, its affiliates or their directors, officers, employees, associates, advisers, agents or contractors makes any representation or warranty (either expressed or implied) as to the accuracy or likelihood of fulfilment of any future looking statement, or any events or results expressed or implied in any forward looking statement, except to the extent required by law. You are cautioned not to place undue reliance on any forward looking statements in this document reflect views held only as at the date of this document. Other than as required by law, including the ASX Listing Rules, BCl does not undertake or assume any obligation to update or revise any forward-looking statement contained in this document.

#### JORC Code - Mardie Salt and SOP Project

The Mardie Project aims to produce salt and SOP from a seawater resource, which is abundant, inexhaustible, readily accessible and has a known and consistent chemical composition. The Australian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves 2012 Edition ("JORC Code") does not apply to a project of this nature and, accordingly, JORC Ore Reserves and Mineral Resources are not reported.

#### JORC Code – Iron Valley

Reference should be made to BCI announcement dated 20 October 2020 "Iron Valley Mineral Resources and Ore Reserves". BCI confirms it is not aware of any new information or data that materially affects the information included and all material assumptions and technical parameters underpinning the estimates continue to apply and have not materially changed.

#### Risks

An investment in BCI is subject to investment and other known and unknown risks, some of which are beyond the control of BCI.

#### Acceptance

By attending an investor presentation or briefing, or accepting, accessing or viewing this document you acknowledge and agree to the "Important Notices" as set out above.

# **BCI Overview**





**BCI**MINERALS

~\$200M market cap¹
~\$100M cash and zero debt²

MARDIE SALT & POTASH PROJECT

Tier 1; Sustainable; ~\$260M/a EBITDA

## FY21 Q1-Q3 EBITDA of ~\$37M

# BCI SHARE PRICE



## **BCI PERFORMANCE RELATIVE TO PEERS**

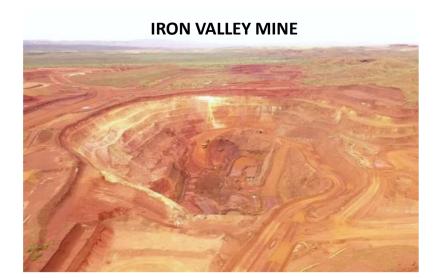


# **Iron Valley Mine**

# **Strong royalty payments to BCI**

- Quarterly royalty earnings from operating agreement with Mineral Resources Ltd (MIN)
- 82Mt Reserves<sup>1</sup>; Potential mine life of ~10 years
- Since first production in 2014:
  - BCI received revenue: \$400M
  - BCI received EBITDA: \$110M
  - Average 6.5Mtpa shipped
  - 55% lump ore; 59% Fe average
- Record BCI EBITDA in FY21
  - Q3: \$20.2M
  - Q1-Q3: \$37.3M
  - Strong earnings potential at current prices and production; 40% rebate to MRL now ended





#### KEY IRON VALLEY PARAMETERS DETERMINING EBITDA TO BCI<sup>2,3</sup>

ANNUAL EBITDA (A\$M)		Iron Ore Price (CFR 62% Fe, US\$/dmt)					
		75	100	125	150	175	200
Tonnes Shipped (Mt, wet)	6.0	8	23	50	77	104	130
	6.5	8	25	54	83	112	141
	7.0	9	27	58	90	121	152
	7.5	10	29	63	96	129	163
	8.0	10	31	67	102	138	174

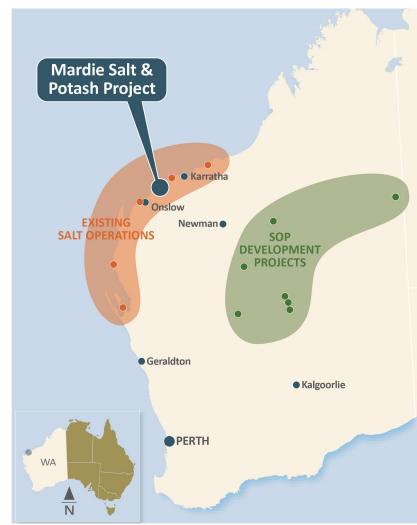
# Australian Salt & SOP<sup>1</sup> Landscape



## Mardie: ideal location to produce high-purity salt and SOP

- Pilbara has an ideal climate to produce high purity salt
  - High temperature, high wind, low rainfall, low humidity
  - Proven region for production of high quality consistent salt
- Five large WA Solar Salt Operations (12-13Mtpa)
  - Controlled by Rio Tinto and Mitsui
  - Operating for up to 50 years
  - No new large Australian salt project in 20 years
- No current SOP production in Australia
  - Other development projects all based on inland lake brines and >800km road transport to third party ports
  - **Mardie Salt & Potash Project**
  - Only Australian project with commercial salt and SOP from seawater

#### WESTERN AUSTRALIA – SALT AND SOP PROJECTS

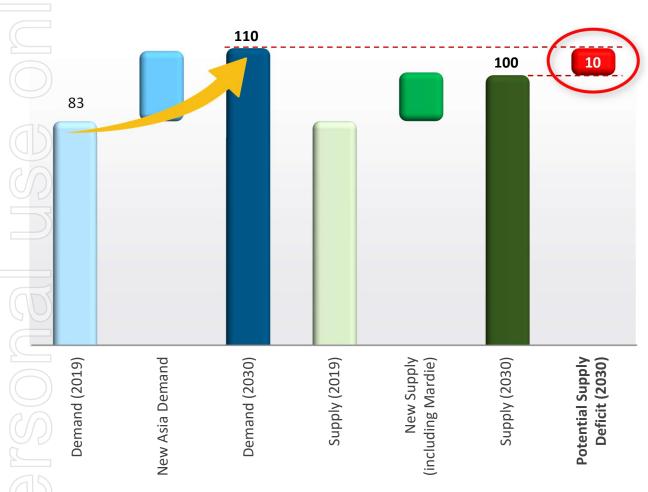


# **Positive Salt Market Outlook**



## Strong demand growth in Asia and insufficient new supply

CONTESTABLE ASIAN MARKET¹ DEMAND/SUPPLY; 2019-2030 (MT)



- Large established market
- >10,000 direct and indirect uses across many market segments
- Strong correlation (r=0.97) between salt demand and Asian GDP
- 30% demand growth over next decade in contestable Asian market<sup>1,2</sup>
- Insufficient new salt projects resulting in potential ~10Mtpa supply deficit³ (after including Mardie production)

# **SOP – High Quality Potassium Fertiliser**

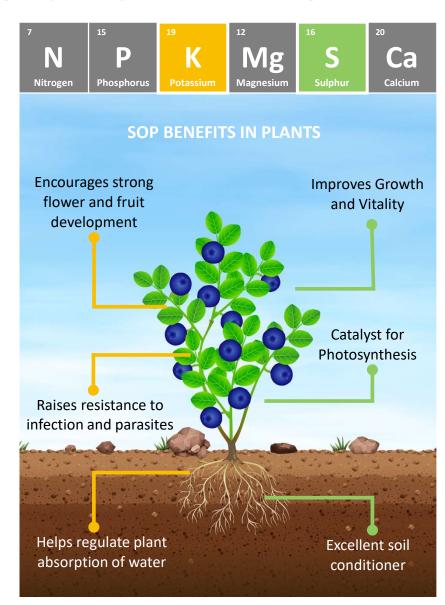


## Solid growth market driven by demand for high quality fruits and vegetables

Sulphate of Potash or SOP (K<sub>2</sub>SO<sub>4</sub>) is a premium fertiliser and source of potassium for high-value crops and chloride intolerant crops

12% GLOBAL DEMAND GROWTH OVER NEXT DECADE<sup>1</sup>

# 2019 China / North Oceania Rest of Other Asia America / Europe



# **Optimised Feasibility Study Design**



# **Bigger project with better economics**

# SITE CONDITIONS



- >100km² clay soils ideal to retain water
- High net evaporation rates (~10mm/day)

## **PRODUCTION**



- 9 evaporation ponds
- 42 salt and 20 SOP crystallisers
- Salt wash plant 5.35Mtpa >99.5% NaCl
- SOP process plant 140ktpa >52% K<sub>2</sub>O (granular)

#### **PORT**

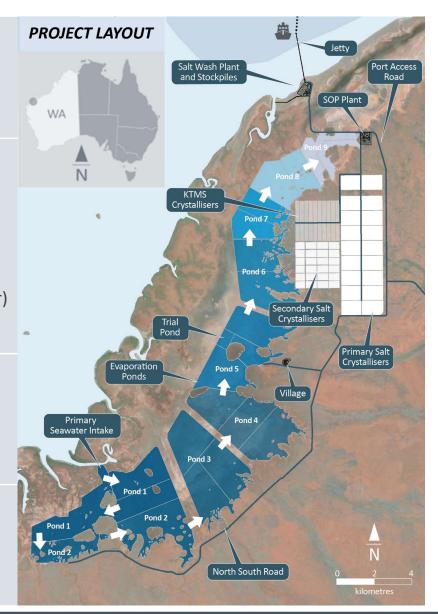


- 2.4km steel trestle jetty with conveyor
- 4.4km dredged channel

#### **SHIPPING**



- 12,000t self-propelled transhipment vessel
- Vessels up to 160kt anchored 28km offshore



## BCI MINERALS **Mardie Production Process<sup>1</sup>** 99% Sun and Wind **Energy** 4. Salt Wash **Plant** 5. Salt **Stockpiles** C. SOP Storage Shed 7. Transhipper 6. 2.4km **B. SOP Process Jetty** (12,000t) **Plant** 8. Ocean A. KTMS<sup>2</sup> **Going Vessel** Crystallisers (up to Capesize) (5km<sup>2</sup>) 9. Export 3ii. Secondary Salt Crystallisers (6km<sup>2</sup>) 3i. Primary Salt **Crystallisers** (16km<sup>2</sup>) 2. 9 Evaporation **Ponds** (88km<sup>2</sup>) 1. Main Seawater **Pump Station** (6 pumps)

# \$60M Enabling Works Underway





# **Positive Stakeholder & Approval Progress**



Native title agreements in place; Approvals and tenure on track

#### **GOVERNMENT**



- Major Project Status one of 20 in Australia
- Largest NAIF loan in WA approved \$450M

#### **ENVIRONMENT**



- Public Environmental Review (PER) process completed
- Target EPA referral in Q2 2021 & Ministerial approval in Q3 2021
- Renewable energy and carbon neutral strategy being finalised



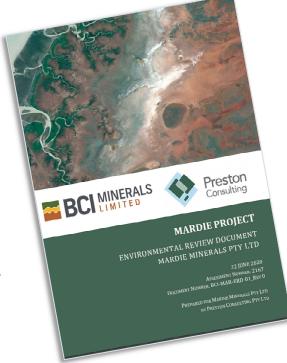


- Strong relationship with Traditional Owner groups
- Key Native Title agreements in place
- Karratha office established with focus on local engagement

**TENURE** 



- Land access: pastoralist complete; gas pipeline owners negotiations underway
- Port leases with Pilbara Ports Authority (PPA) discussions underway



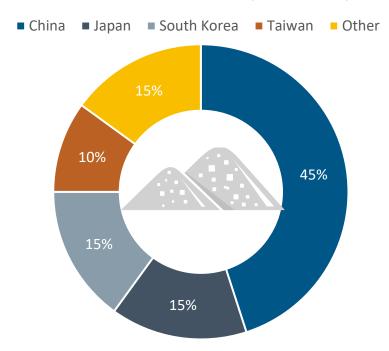
# **Salt MOUs Show Strong Customer Support**



## MOUs to be converted to offtake contracts over next 18-months

- Asian salt market is deep and diversified
- Typical buyers include: chloralkali, soda ash, water treatment, chemical, paper / pulp, dye and food companies
- Typically 1-2 year tonnage contracts with individual 1-2 year price settlements
- Ongoing engagement with >20 high quality Asian end users and traders to develop future offtake support
- 15 non-binding MOUs signed across target marketscovering >100% of first 3 years' salt production
- Mardie salt samples tested by key customers delivered onspec results; Larger pilot scale samples to follow in 2021

## **TARGET MARKETS SALT (5.35MTPA)**



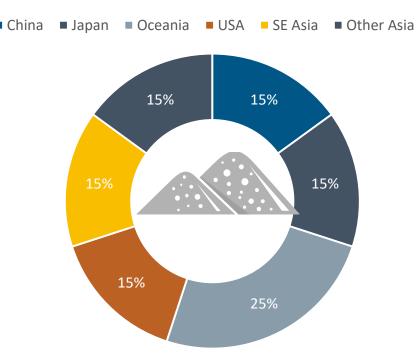
# **SOP MOUs Show Strong Customer Support**



## MOUs to be converted to offtake contracts over next 18-months

- Global SOP market is fragmented and specialised
- Typical buyers include: fertiliser distributers, compound and bulk fertiliser companies
- Typically 2-5 year tonnage contracts with 1-2 year pricing published reference pricing as guide
  - BCI engagement with >10 high quality end-users and traders to develop future offtake support
- 2 SOP non-binding MOUs signed covering 80% of first 3 years' SOP production
- Mardie SOP samples tested by laboratories delivered onspec results; Larger pilot scale samples to follow in 2021

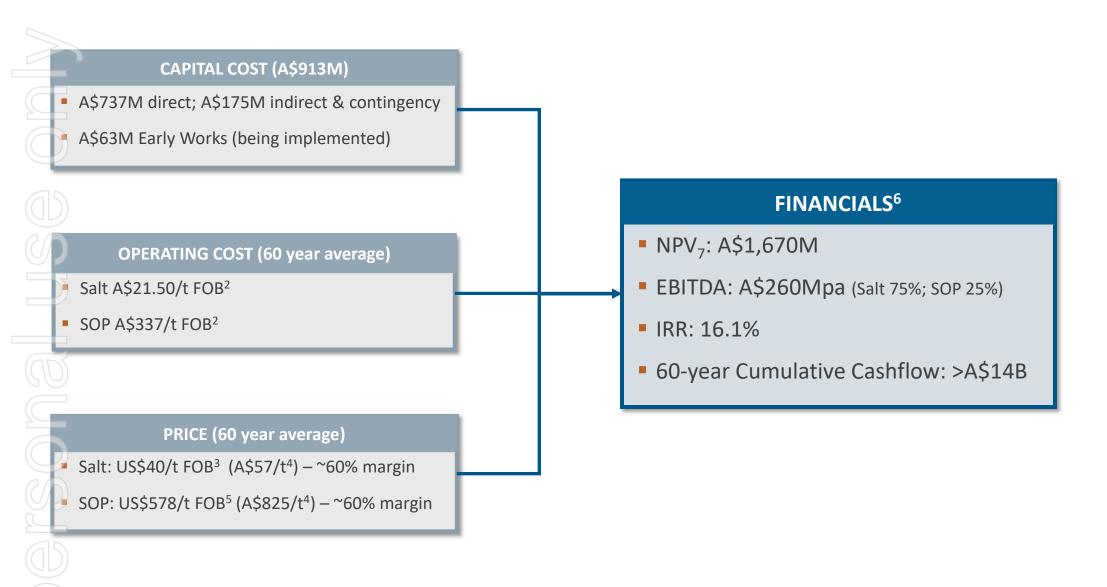
## **TARGET MARKETS SOP (140KTPA)**



# **Optimised Feasibility – Bigger and Better**<sup>1</sup>



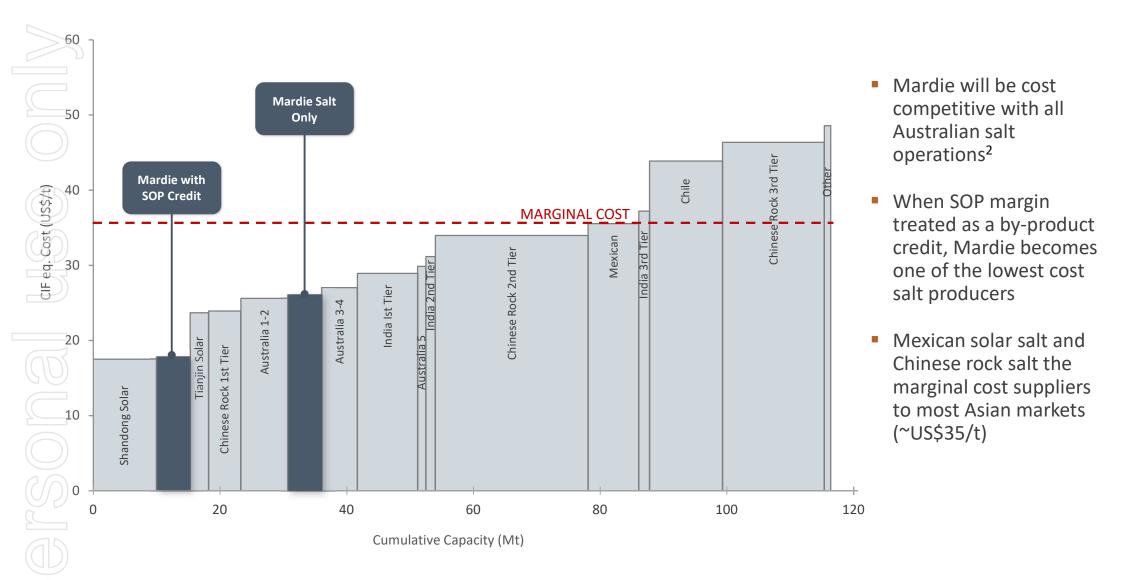
## Strong financial metrics providing annuity-style cash flow



# Salt Cost Curve – Contestable Market



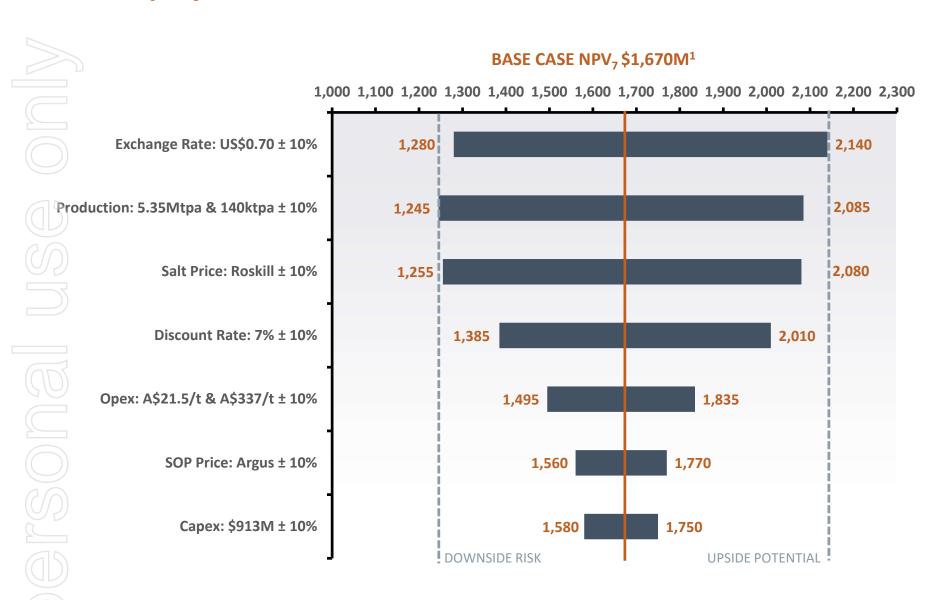
# Mardie will be a low-cost supplier of salt into contestable<sup>1</sup> Asian market



## **Robust Financial Sensitivities**



## Robust project even with >10% downside risk

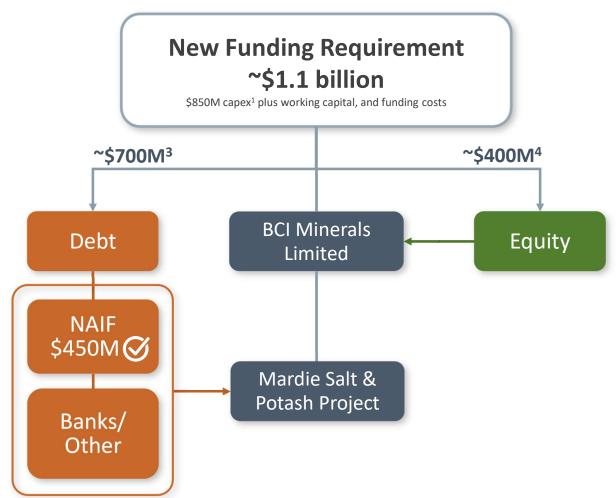


# **Funding Strategy Advanced**



# NAIF loan approved; positive engagement with banks

- NAIF<sup>2</sup>: Positive Investment Decision for \$450M loan over 15 years
- Banks/Other: Positive progress with Australian and international banks, and other lenders

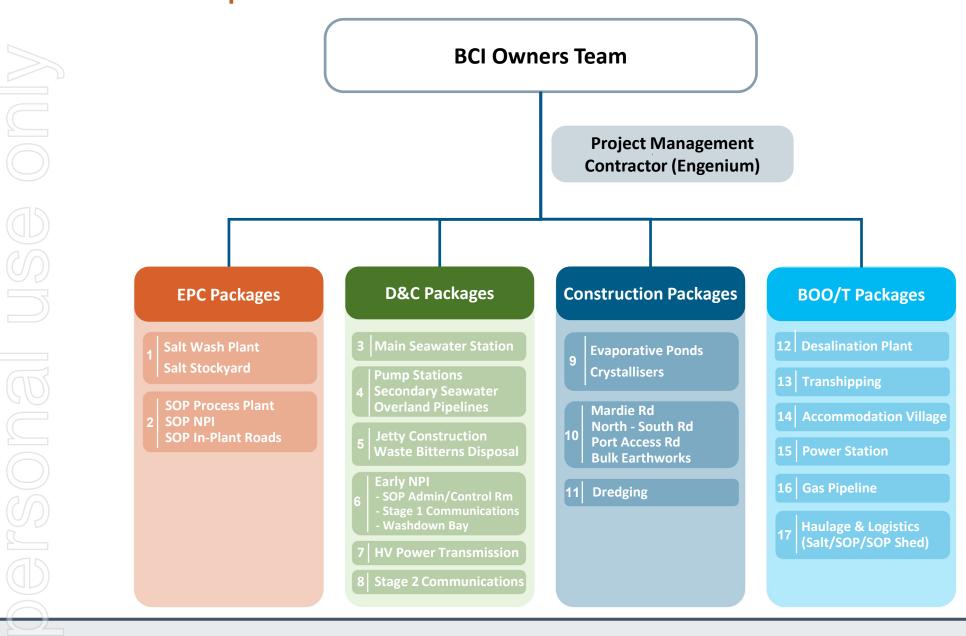


- Equity to be sourced from existing cash, new Iron Valley earnings and new capital
- Corporate level investment preferred; merits of project level investment will be considered
- 100% underwriting from existing shareholders in late 2020 Entitlement Offer

# **Delivery Model**

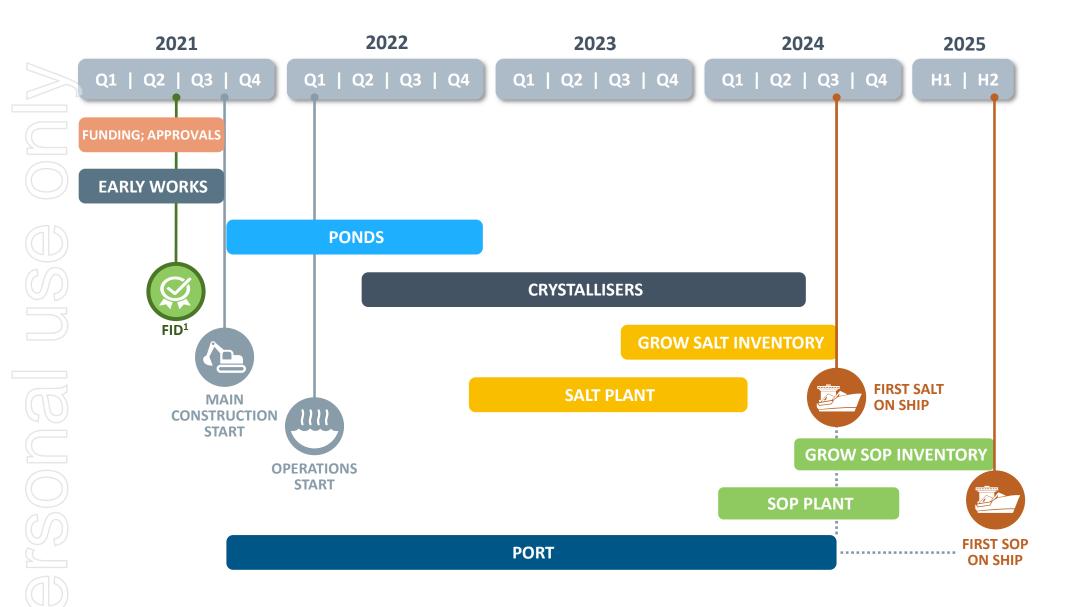


## Maximise fixed price contracts to reduce cost overrun risk



# **Project Schedule**



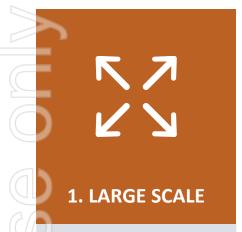


<sup>1</sup>Final Investment Decision

# Mardie – A Tier 1 Project



# Large scale, low cost and long operating life



- Largest salt project in Australia
- 3<sup>rd</sup> largest globally<sup>1</sup>
- Expansion potential



#### 2. SUSTAINABLE

- 99% of energy from wind and sun<sup>2</sup>
- Seawater is an inexhaustible resource
- Secondary processing of waste brines to produce SOP
- 100-year life potential<sup>3</sup>



# 3. QUALITY PRODUCTS

- High purity salt (>99.5% NaCl)
- Premium granular
   SOP fertiliser (>52%
   K<sub>2</sub>O)



## 4. LOW COST

- Lowest quartile salt operating cost (incl. SOP credits)
- Ability to ship large vessels provides cost advantage

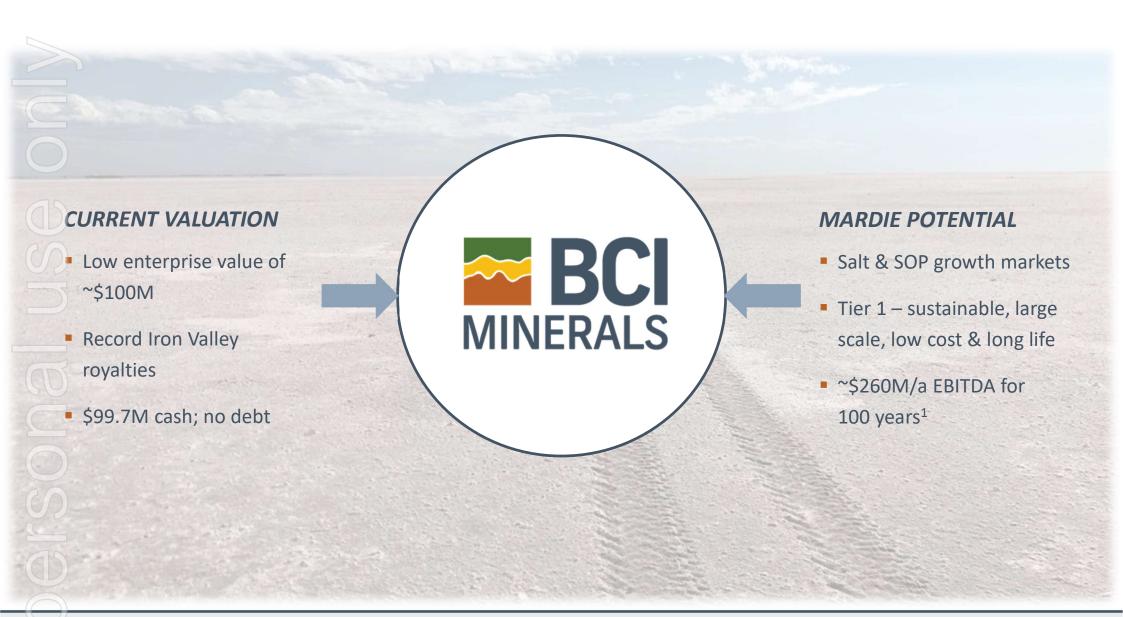


- Long term annuity of ~\$260Mpa
   EBITDA
- ~\$24Bn cashflow<sup>4</sup> over 100 years<sup>3</sup>

# Why Invest in BCI?



Strong Iron Valley earnings and significant Mardie upside potential



## **BCI Board of Directors**





Brian O'Donnell
NON-EXECUTIVE CHAIRMAN



- Banking and investment background
- Director, Finance and Investments -Australian Capital Equity (ACE)
- Numerous current and previous board positions on ASX-listed and private companies

Alwyn Vorster
MANAGING DIRECTOR



- Geology, Mining and MBA degrees
- Kumba; Rio Tinto; Iron Ore Holdings
- Geology; Mining; Marketing, Business Development and various CEO roles

Jennifer Bloom
NON-EXECUTIVE DIRECTOR



- Governance, approvals and business background
- Senior positions in both the private and public sector
- Chair BCI Rem & Nom Cmte

Garret Dixon
NON-EXECUTIVE DIRECTOR



- Civil engineering background
- Senior contracting roles (HWE; Mitchell Corp; Watpac - NED)
- Executive Vice Pres Alcoa Corp
- Chair of BCI Project Review Cmte

Michael Blakiston
NON-EXECUTIVE DIRECTOR



- Legal and mining business background
- Partner in Gilbert + Tobin's Energy + Resources group
- Chair BCI Audit & Risk Cmte and Chair BCI Equity Cmte

Richard Court
NON-EXECUTIVE DIRECTOR



- Commercial & Political background
- Former Ambassador to Japan; Premier and Treasurer of Western Australia
- Former Chair of GRD Minproc, Chair of Iron Ore Holdings, Chair of National Hire

# **BCI Executive Team / Key Personnel**



Alwyn Vorster
MANAGING DIRECTOR



- Geology, Mining and MBA degrees
- Kumba; Rio Tinto; Iron Ore Holdings
- Geology; Mining; Marketing;
   Feasibilities; Corporate Development

Sam Bennett PROJECT DIRECTOR



- Civil engineering degree
- Fortescue; Roy Hill; WSP
- Construction

**Stephanie Majteles GENERAL COUNSEL** 



- Law degree
- Freehills; Rio Tinto
- Tenure; Approvals; Corporate

Simon Hodge
CHIEF FINANCIAL OFFICER



- Finance degree
- JP Morgan; Poynton; Quickflix
- Corporate finance; Investment banking

Jim Cooper
GENERAL MANAGER OPERATIONS



- Management Diplomas
- GM Dampier Salt (Rio Tinto); GM Hope Downs (Rio Tinto); GM Boddington (Newmont)
- Operations; Salt Marketing; Health & Safety

Angela Glover
HEAD OF CORPORATE AFFAIRS



- Metallurgy degree
- BBI Group, Atlas, Alcan Gove
- Heritage; approvals, License to Operate; Government relations
- Based in Karratha

Colyn Louw
HEAD OF PEOPLE AND SAFETY



- Commerce and MBA degrees
- BHP; Roy Hill; Gold Fields
- People, health & safety through studies, construction and operations

#### MARDIE SENIOR DEVELOPMENT TEAM:

## Mark Forward (GM Landside)

Previously Rio Tinto - Project Manager Processing and Inf.

## Rob Ernst Jr. (GM Marine)

Previously BBI Group – Manager of Port and Marine

#### MARDIE MARKETING TEAM:

#### Matthew Gurr

Previously Rio Tinto - Korea Manager

#### Takashi Kawada (Singapore)

Previously Dampier Salt - GM Marketing

#### Kevin Yu (Beijing)

Previously Cliffs - China Country Manager



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